

## **\*The Beginning of our Summer 2004 Ruhe Eagles Don't Flock Tour\***

From Aspen to South Carolina to Spain to Wales:

We are just back from an amazing fifth year tour of the British Isles! We started our trip from Aspen and jetted to South Carolina to see Ashley and Clayton, 2 of my children and from there jetted to Madrid. My hairdresser, David Lorento is there and it was great to be in Madrid in the summer! We jetted onward to London and drove to and stayed on the farthest point to the West of Wales. We then traveled to St David, at the Western most tip of Wales. We arrived in a fog bank at night but awoke to clear skies and a view of the Atlantic. Stunning. We then traveled up the beautiful West coast of Wales to the Snowdonia Mountains and over to Birmingham, UK and surprised the Kleeneze distributors greatly when we walked into the Convention Center and actually sat in the audience for their history making conference! It was announced that Kleeneze was going into Holland, the mini car was given away and there was pandemonium! Talk about razzle dazzle! It was so fun! It was fantastic for several of my students to be the Success Speakers! Wow! What a joy that was to be in their audience!

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## **\*The Eagles land in Portugal and Wales, 2004\***

We jetted onward for a vacation in Portugal at the stunning Lapa Palace, sat right next to Sting in the restaurant and had Lenny Kravitz's keyboard player, the great Geroge Laks, play solo for us! We met all the band for Lincoln Park, and hung out with the lead singer, Chester himself at the pool! Paul McCartney had just checked out the day before. This was during the Music Festival being held in Lisbon the week before the Euro 2004 took place. We spent a day on the coast of Portugal before heading on to Wales to the Celtic Manor for a fantastic 2 day event.

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## **\*The Eagles land in Wales, 2004\***

We were so excited to meet with the Forever Living Products Successline of Jayne Leach and John Curtis. So many familiar faces in the packed ballroom! Maria from Nigeria gave her testimonial about how she took my 13-week plan in MLM Nuts \$ Bolts book and 3 years later has over 4,000 distributors in FLP. WOW! Paul and Claire Baradell's business is popping and we had a lovely dinner with my co-author Jane Leach and John Curtis and Dorothy and Bill Wood. Chris and Alan Goldsborough's teams are on absolute fire! So exiting to see the business growing wildly! Thank you for the beautiful silver frame Jayne.

Before leaving Wales, Matthew Leach, our personal trainer worked out with us at the fabulous Celtic Manor. Thank you Matthew, see you next year!

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### **\*The Eagles land in Ireland, 2004\***

We jetted on to Galway, Ireland and stayed at the incredible Ashford Castle and went Falconing. Billy is raring to return to hunt with the Harris Hawks. This an absolutely fabulous experience. Imagine getting to walk through the Irish forest with a huge glove on your arm carrying a falcon, letting them go and having them swoop back down on your arm! Amazing! Each night we descended to the Castle's Dungeon for live Celtic music. Billy even sung *My Wild Irish Rose* to me on stage at the Dungeon Bar! So special! He got a standing ovation! We did some major shopping at the Galway Crystal Factory! We arrive in Manooth to a cheering crowd of Kleeneze distributors and it was just great to be with everyone again. Marie Ryan, Nicola Brown and Nuala McDonald led the team to excitement! We stayed at the beautiful K-Club near by and we drove all the way to the NewBridge Cutlery to invest in some gifts for Discovery Toys National Sales Director Melynda Lilly's brand new grandsons! The Irish Kleeneze team gave us THE MOST beautiful Cutlery, stunning! Next stop was bustling Dublin! Always great crack (crack means fun in Ireland!) to be back in Dublin. Johnny Fox's was as entertaining as ever up in the Irish hills. We saw so much of the West Coast and Midlands of Ireland this year. It was just beautiful.

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### **\*The Eagles land in England, Scotland 2004\***

We jetted back to England and what fun it was to speak in Ascot at the Pavilion at the Ascot Race Course for the successlines of Bob Mega Webb, John Hawkes, Gavin Scott, and so many others! So many of the great names were in that room. It was exciting to wear a Ladies Day hat to the event that I actually bought when Bonnie Arapes and I went shopping in Ascot that very morning! After the event, Gavin, Bonnie and Bill and I jetted onward to Newcastle, UK in the North. We stayed in a suite overlooking the Tyne River. Beautiful! Bonnie picked me up in her Porsche and we got to the meeting in time to hear Dave Pemberton Smith speak. And there was Lynn MacDonald and Alan and Elaine Moffet and so many others who we have gotten to know over the years. Sandra and Michael Laydon, Gavin and Roz, and Chris Rea, to name a few big names were all there. Sandra shared that using the Let's Party! Book she had just had a \$500+ party and gotten several recruits! Well done Sandra! and everyone was so fired up to get more Network Marketing ideas at the Over the Top Seminar! The room was absolutely packed again! We drove to Bonnie and Gavin's new home they are remodeling right on the English coastline looking over the Atlantic Ocean where Gavin used to be a surfer! Their home is going to be huge! 4 stories and just stunning! And we finally met Magic, their beautiful golden lab! We left Newcastle and drove an hour and a half North to the beautiful Slayley Hall for the golf rematch between Gavin and Bill. Gavin brought along David Nichols as a witness and the next day they attacked the course with great vigor. All lived through the experience in the wind and rain and had great fun. We drove on up the North Coast of England all the way to Edinburgh, Scotland and stayed at the Balmoral Hotel overlooking the Castle all lit up at night. Just beautiful. We visited the Castle, shopped on Royal Mail St. ate lunch at the famous Witchery and drove on to the Westerwood Golf Resort Cumbernauld where the Scots had the famous bagpiper pipe for all of us out in front of the venue on the beautiful lawn! And then, once again, he piped us into the meeting. It was just awesome! Such a grand memory for us all! Sandra and

Michael.....were there, Leigh MacDonald was fired up, ready to try every crazy idea! And all of those who attended the Scottish 2-day event, we LOVED being with you. I especially loved having the handsome men in the room with the beautiful kilts! AWESOME! When the 2 day was over, Lynn MacDonald and her friend, Gary and Bill and I drove to Loch Loman and that evening we met in Edinburgh for a taste of Scotland evening of Scottish dancing and music! The piece de resistance of the evening was the Haggis. For those of you who have never experienced Haggis, well all I can tell you is that it's an acquired taste. It's made up of lamb parts and oatmeal. Don't ask about the parts bit. You don't want to know. Anyway, Bill ate his portion and is still here today. Jan wouldn't touch it! Lynn was a songbird and sung to us all the old Scottish tunes! What a wonderful trip!  
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### **\*The Eagles land back in England, 2004\***

We drove onward back to England and stopped for lunch at the famous Alnwick Castle, where a part of Harry Potter was filmed as the Hogwart's School! Onward to New Castle again, for some special time with Bonnie and Gavin at their home. We then drove onward to Sheffield, England to do a 2-day for the Successline of the famous two and only Rob Forster and Ray Aziz. The room was buzzing and excited as the 2 day unfolded, Sue Burras had so many of her team attend we lost count! Thank you for decorating the room in the 4<sup>th</sup> of July American flags and colors for Bill and me to get to enjoy the 4<sup>th</sup> of July in England! Can you even imagine? Next, we drove to Staffordshire to the Roman Way Hotel for the Successline of Dave Pemberton Smith. There was Jay, the turbenador Niranda, Allison and Michael Ogdon, Ann Pemberton Smith and another room filled with fired up Kleeneze distributors! Onward to Nottingham we went! There we met with the Successline of Gavin Scott and Bonnie. Mel Wilson and his wife were there along with Melanie and Andy Wilson, .....who is expecting twins, and again everyone was so fired up! We dined that night with locals, Chris and Alan Goldsborough at the charming L.... Manor House where we love to stay. Thank you for the lovely necklace Chris! We drove on to Reading, UK west of London and met with the Successline of Bob Mega Webb. It was an awesome group and we got to celebrate 2 promotions of our students there! We drove on to Harlow, UK and enjoyed dinner with Bob Mega Webb and then did the 2 day event with him in Reading. Andy Stephenson and Toby Acton had their teams at a high level of energy and we had a brilliant 2-day event. It was such a fast tour and we were with thousands of distributors and the last day at the last event, it was so hard to blow out the candles for the last time. During our stay, we spent some time in London and got to see 2 plays, Chicago and Tonight's The Night (Rod Stewart musical!) We stopped at pub's, we shopped at Harrod's, we had dinner at the private home of Alan and Elaine Moffet and got to know their beautiful daughter Billie. We stopped by Dave and Anne Pemberton Smith's lovely home and met Dave's mother and their 2 sons. We got to meet Andy and Melanie Wilson's children who were so animated! We met Phil and Carol Ives son and we spent some time with David Arapes, Bonnie's son.  
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## **The Eagles land in Texas at the Discovery Toys National Convention-2004\***

We jetted back to Texas to the Discovery Toys National Convention, which started the NEXT day! I have not missed a convention in 23 YEARS! That was not easy to do! The first morning of the Convention, I spent chatting and spending time with some of our National Sales Directors visiting with me in our suite. I was to host a luncheon at noon and I got a call to my suite that I was to be at a rehearsal in the Convention Center at 3pm. Why I asked? Our Home Office had emailed me a speech to review while in England and I never got it, they sent it to an old email address! I was one of the main Opening Event Speakers of the Convention THAT NIGHT! I had a luncheon to host only a few minutes later and then was to go directly to rehearsal. At the luncheon, I was recognized for again being the top earner in Discovery Toys and all of the new promotes to NSD were introduced. The tradition continues, we lead the field. Big time! Thank you to the Ruhe Successline and mainly the PowerTeam for making this happen! Fortunately, I was able to quickly rewrite the script for the Opening Session to put it into my own words and to deliver it that evening with ease. I got to introduce ALL the new National Sales Directors, including Pam Lehman, Carrie Leader, Susan Berger, Wendy Litvak, Hyla Pollak and the top distributor in the company direct to me, Gina Thayer.  
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## **Laughter Therapy, Val Sowa's seminar, PowerTeam Rally-2004\***

Friday Doc Eason, our magician friend flew in from Aspen for lunch with top achievers, Val Sowa and Carrie Leader, (Pam Lehman was unavailable at the time). I attended Val Sowa's seminar on Party Plan that she shared my new book Let's Party (that she is quoted in) with everyone and then we then went to the Laughter Therapy Seminar by Doc Eason. Fantastic seminar Doc! The great PowerTeam Rally was next and was it every fabulous! The NSD's all wore black dresses and many wore black cowboy hats. Didn't they all look gorgeous? I was soooooo proud of our leaders! Carrie Leader and Pam Lehman and the Canadian triplets, Susan, Wendy and Hyla did an awesome job! Thanks to Barb Milne and Joe Scruggs for their outstanding performances! At the Rally, the PowerTeam NSD's gave me the most beautiful engraved memory album with photos covering the last 20+ years of our business, old pictures, new pictures, and each one wrote me a private testimonial letter of how I have influenced and empowered their lives. I was stunned! It was priceless.  
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### **\*A Highlight of my Career, Future NSD Meeting, Tour de Ruhe, Aspen, Colorado, Home in the USA, Thank You, 2004\***

As soon as the Rally was over, many of the PowerTeam NSD's rushed to my suite and each and every one of the NSD's READ their testimonial letter out loud in the suite. I am telling you, there was not a dry eye in the room. It was over the top! It was such a special memory! No one left until TWO am! You all could not have given me anything I would treasure more! Thank you to Val Sowa who organized this incredible gift. Saturday we

got to hear Hyla and Allison Garner's Success Stories and they both were terrific! Saturday night was a reception in my suite for many PowerTeam members and then the Banquet! What a fun night! Sunday was the Future NSD meeting where ALL the new National Sales Directors get to tell their Success Stories and I got to address the PowerTeam. The room was standing room only and everyone was higher than kites to get home to get to work on building their Discovery Toys businesses! So fun! So exciting! After the seminar was over, we had 3 limos arrive to take the Tour de Ruhe earners and all of their luggage to the Houstonian Hotel, a lovely property in the middle of Houston. We enjoyed the Spa for the afternoon, had a cocktail party and a dinner party for the earners to celebrate their successes. Carrie Leader, Lisa Carter, Norma.....Barb and Bill Milne, Sarah White, and Bill and I all had great fun! The following day we had a leisurely breakfast together and all departed. Home sweet home! When we got off the plane in Aspen, I thanked God for giving us safe journey and good health during our journey of 2004! We had a grand tour and are booked to go back to England for a 6<sup>th</sup> Tour next spring! We are going to actually be in the United States for the first time in 5 years next summer! Thank you for the candles, the wine, the books, the earrings, the flowers, the music with Allison and Geoff, Ray Aziz, and Andy and Bernie, the home cooked dinners, the private luncheons and dinners, the love, the energy and most of all the chance to meet with you all one more time to spread the word of hope of a better future for millions of ordinary people striving to be extra ordinary. Miss me a little bit, work your business like your future depends upon it, because in reality it does! Remember, listen to those living the lifestyle you want who got it by truly doing Network Marketing. All the talk, all the letters of how great trainers are mean absolutely nothing. There is no substitute for experience. There is no way someone can teach you how to do Network Marketing who has never done it themselves. It will become crystal clear who has actually built a business from the ground up and those who are imposters. Be careful to whom you let train and teach you. Learn from those living the lifestyle you wish to live.

Thanks to:

Big huge thanks to Bill Ruhe, who carefully planned this tour so that I would have vacation days between all of the seminars, the beautiful dinners, all the organizing of the events, getting to the venues early, handling distractions, and for taking such fabulous care of me so that I could easily prepare and deliver 9 weeks of seminars. Thank you to Jayne Leach and Gavin Scott for trusting me to train your sucesslines. Thank you PowerTeam NSD's for lifting me up onto your shoulders to be your Diamond and to run our business for over TWO months while I continue to enjoy my life's work of empowering distributors worldwide. Thank you for all of your emails distributors worldwide, your orders poured in throughout our tour. Thank you to my graphic artist Dave Anselmo for designing the fabulous front cover of our workbooks. Thank you to Curtis Schwab for being my Aspen professional trainer for getting me in shape to take this trip and to stay healthy throughout the tour. Thank you to my children who kept in touch with us throughout the tour. Thank you to Rodney and Patrick, my Aspen masseuses for helping me prepare for the tour. Thank you to all of the manicurists and facialists, and masseuses, bellmen, housekeepers, chefs, desk clerks, hotel managers and staff for the great support you gave us. Thank you to all the citizens of Portugal, Spain,

Ireland, Scotland and England for making us as Americans feel welcome, safe and cared for. Thank you for a terrific, successful, over the top Summer Tour! Most of all, thank you to our National Sales Directors on the great PowerTeam. We love you, we need you and you are beautiful and handsome. Until we meet again may God hold you in the palm of his hands and keep you safe. Here is to your wealth, health and happiness.

Big Hugs and Cuddles to all!

With love and respect,

Celebrating almost 25 years in Network Marketing

Happy Birthday Bill Ruhe and Ashley White. I was expecting Ashley when I joined Discovery Toys, she will be 24 in August, 2004!

Time is ticking by, build your fabulous future, it starts today!

Jan and Bill Ruhe

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